

Fulgent Sun: Unaudited sales for October 2022 were NT\$1.95 billion (YoY 32.82%) , albeit the unfavorable timing of season change, which was record high in this period.

2022 unaudited sales for the first ten months rose 59.13% annually to NT\$19.92 billion. The production and sale of the Group will surpass NT\$20 billion.

2022.11.09, Douliu, Yunlin

Fulgent Sun International (Holding) Co., Ltd. (Fulgent Sun, TWSE: 9802) today announced its unaudited sales for October 2022 were NT\$1.95 billion, which indicated growth of 32.82% from NT\$1.47 billion in the same period of the previous year. October is the month of season change where shipment contains shoes for the Fall-Winter season and the Spring-Summer season. Q4 revenue will be similar to the time before the pandemic in performance (the shipment schedule tended to be concentrated in November and December). The cumulative revenue from January to October of the year amounted to NT\$19.92 billion (YoY 59.13%), the production and sale of the Group will surpass NT\$20 billion.

The monthly group revenue has shown annual upward trends for 20 months in a row since March, 2021., with performance from May to October ranked among the top 6 in single month revenue performance of the Group. Shoes for the Fall-Winter of 2022 accounted for the largest share of the growth. It is the time for the production and sale of shoes for Spring-Summer of 2023. The production scheduling for Q4 orders is expected to be better than Q3 under the sustained growth of the scale of operation of the Group and the high utilization rate. Further, the total orders for shoes in Spring-Summer of 2023 are expected to be promising. Yet, the figure of the revenue to be finally recognized will still be conditioned by the scheduling of shipment. The purchase orders will come in the mode of “make to order” that buyers for finished shoes are already there. It just depends on the time point for recognition of revenue.

In sum, the information on the monthly revenue of Fulgent Sun Group will be more meaningful in comparing on the basis of YoY other than MoM, as the “recognition of revenue” and “total production volume” will be affected by the designated delivery date of customers, arrangement of shipping date for export, and other factors, which in turn will result and time-lag between the actual production volume and recognition of revenue. Therefore, please do not judge the amount of orders received or the capacity of mass production based on the performance of a single month's revenue. As such, the viewing of the overall “quarterly revenue” will be more meaningful in making judgment than just viewing the data on the performance of “monthly revenue”.

As one of listed company at the stock exchange, Fulgent Sun should fully care about all stakeholders in compliance with relevant securities regulations and with no divulgence of related business secrets. Therefore, the Company never ceases to strengthen its bonding with the investors, which is obviously the manifestation of its pursuit of corporate social responsibility at the very level. Yet, the operation environment is so unpredictable and overwhelmed by cumbersome information of which some may be faked. Accordingly, it would be difficult for our spokesman system to respond to the comment of each and every

Fulgent Sun (9802) Announces Monthly Sales for October 2022

investor to their satisfaction. It would be even more difficult to give any comment or speculation on the performance of stock price in the short run. What we could and we should do is to work hard on the operation and let the operating result to speak. In the future, we will go for sustainable growth under the corporate culture of integrity and good will.

Fulgent Sun consolidated sales report

(In NTD ‘000 ; %)

Period \ Year	2022	2021	YOY
October	1,953,722	1,471,010	32.82
January - October	19,918,904	12,517,040	59.13

About Fulgent Sun

Fulgent Sun International (Holding) Co., Ltd. (“Fulgent Sun”, TWSE: 9802) was established in 1995, principally engaged in foundry production and distribution of sports shoes and outdoor shoes. There are more than 50 international well-known brand customers. The headquarters is located at Douliu City, Yunlin County, Taiwan. There are six factories spread throughout China, Vietnam, and Cambodia.

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